

Vendor - Please complete and return

BID SUMMARY

TITLE: Approximately 7,400 gallons (38 tons) of 23% Hydrofluosilicic Acid
DUE DATE: May 26, 2011 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Vendor submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Vendor certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Vendor understands and agrees, if selected as the successful vendor, to accept a purchase/service order and to provide proof of the required insurance.

The Vendor shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Vendor certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Vendor understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt - Government. Vendor agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: HFS
Cost: \$ 690.00 Per Ton
Delivery Lead Time: 1-2 Days
Other Terms: Net 30 Days - Minimum 3700 gale deliveries.

Bidder: Important! Attach material safety data sheets and affidavit mentioned in the specifications.

Submitted by: A. Davis
Signature
Angela Davis, Mktg. Coordinator
Name and Title (Print)
800-284-9735 (313) 571-2225
Phone Fax

PWS Notwood Chemicals
Company Name
10906 Harper Ave.
Company Address
Detroit MI 48213
City, State, Zip
Corporation
Sole proprietorship/partnership/corporation
Michigan
If corporation, state of corporation

Vendor - Please complete and return

BID SUMMARY

TITLE: Approximately 7,400 gallons (38 tons) of 23% Hydrofluosilicic Acid
DUE DATE: May 26, 2011 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Vendor submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Vendor certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Vendor understands and agrees, if selected as the successful vendor, to accept a purchase/service order and to provide proof of the required insurance.

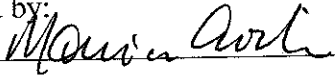
The Vendor shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Vendor certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Vendor understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt - Government. Vendor agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: Hydrofluorosilicic Acid
Cost: \$ 743.12 Per ton (23% Adjusted Basis)
Delivery Lead Time: 7-14 days (may require add'l time)
Other Terms: 1.5% 10, Net 30

Bidder: Important! Attach material safety data sheets and affidavit mentioned in the specifications.

Submitted by: 
Signature
Monica Avila, Bid Sec.
Name and Title (Print)
979 885 0005 979 885 3208
Phone Fax

Pencco, Inc.
Company Name
P.O. Box 600
Company Address
San Felipe, TX 77473
City, State, Zip
Corporation
Sole proprietorship/partnership/corporation
Texas
If corporation, state of corporation

Vendor - Please complete and return

BID SUMMARY

TITLE: Approximately 7,400 gallons (38 tons) of 23% Hydrofluosilicic Acid

DUE DATE: May 26, 2011 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Vendor submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Vendor certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Vendor understands and agrees, if selected as the successful vendor, to accept a purchase/service order and to provide proof of the required insurance.

The Vendor shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Vendor certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Vendor understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt - Government. Vendor agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: 23% Hydrofluorosilicic Acid

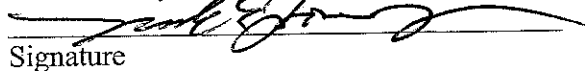
Cost: ~~\$3321887~~ per gallon (10.1 lb=1 gallon) \$0.3187 per lb

Delivery Lead Time: 5 days ARO

Other Terms: Price is based on 23% product concentration and invoice will be made with prices adjusted to actual assay. Payment terms are net 30 days. Product to ship in 37,000 lb min. deliveries

Bidder: Important! Attach material safety data sheets and affidavit mentioned in the specifications.

Submitted by:



Signature

Mark E. Looney, VP Sales & Marketing
Name and Title (Print)

713- 525-6872

Phone

Fax

Solvay Fluorides, LLC

Company Name

3333 Richmond Avenue

Company Address

Houston, TX 77098

City,

State,

Zip

Corporation

Sole proprietorship/partnership/corporation
De la ware

If corporation, state of corporation

Vendor - Please complete and return

BID SUMMARY

TITLE: Approximately 7,400 gallons (38 tons) of 23% Hydrofluosilicic Acid
DUE DATE: May 26, 2011 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Vendor submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Vendor certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Vendor understands and agrees, if selected as the successful vendor, to accept a purchase/service order and to provide proof of the required insurance.

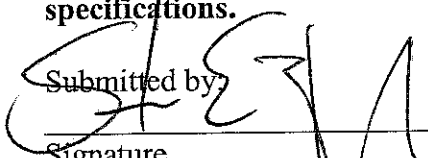
The Vendor shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Vendor certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Vendor understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt - Government. Vendor agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: HFSBULK
Cost: \$ 638.00 Per Ton-3500 gal minimum
Delivery Lead Time: 2-4 days
Other Terms: _____

Bidder: Important! Attach material safety data sheets and affidavit mentioned in the specifications.

Submitted by: 
Signature
Steven E. Bruzek, Vice Pres.
Name and Title (Print)
630-955-6050 630-955-6065
Phone Fax

Alexander Chemical Corporation
Company Name
1901 Butterfield Raod; Suite 120
Company Address
Downers Grove IL 60515
City, State, Zip
Corporation
Sole proprietorship/partnership/corporation
Illinois
If corporation, state of corporation

Vendor - Please complete and return

BID SUMMARY

TITLE: Approximately 7,400 gallons (38 tons) of 23% Hydrofluosilicic Acid
DUE DATE: May 26, 2011 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Vendor submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Vendor certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Vendor understands and agrees, if selected as the successful vendor, to accept a purchase/service order and to provide proof of the required insurance.

The Vendor shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Vendor certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Vendor understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt - Government. Vendor agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: Hydrofluosilicic Acid
Cost: \$ 730.00 Per Ton
Delivery Lead Time: 2-3 Days
Other Terms: Net 30

Bidder: Important! Attach material safety data sheets and affidavit mentioned in the specifications.

Submitted by:
Barbara Luffman
Signature
Barbara Luffman, General Mgr.
Name and Title (Print)
704-843-4873 704-973-9281
Phone Fax

Key Chemical, Inc.
Company Name
4503 Dovewood Pl.
Company Address
Waxhaw NC 28173
City, State, Zip
Corporation
Sole proprietorship/partnership/corporation
Delaware
If corporation, state of corporation