

**SPECIFICATION: Pickup Truck - Current Model Year - 2012
Four Wheel Drive - Regular Cab - Min. 10,000 # GVW**

Ford F350, Dodge 3500, or equiv.

**BIDDER PROPOSES
TO FURNISH**

MAKE & MODEL OF VEHICLE BID: FORD F350
GVW OF VEHICLE BID: 10400 #
PAYLOAD OF VEHICLE BID: 3710 #

REGULAR CAB, Four wheel drive, Single rear wheel COMPLY

PICKUP BOX: 8 ft. Fleetside COMPLY

WHEELBASE: approx. 137" to 144" specify 137" COMPLY
PAYLOAD: approx. 4,100# specify 3890 wyc COMPLY
COMPLY

FRONT AXLE: Monobeam Axle, Capacity-approx. 6,000 lbs. COMPLY

REAR AXLE: Rated Capacity-approx. 6,830 lbs. COMPLY
RATIO: 3.42 to 4.10 (specify ratio offered) 3.55 COMPLY
LIMITED SLIP or locking LOCKING COMPLY

HEAVY DUTY SUSPENSION: (Combined capacity at ground)
FRONT: Approx. 6,000 lbs. specify 6000 COMPLY
REAR: Approx. 7,280 lbs. specify 7280 COMPLY

POWER STEERING COMPLY
SHOCKS: Heavy Duty - Front and Rear COMPLY
STABILIZER BAR: Front and Rear (MUST HAVE CAMPER PACKAGE) COMPLY
REAL STABILIZER BAR

TIRES: LT245/75R-17E, All Terrain (traction type Mud & Snow Radials) COMPLY
SPARE: Full size spare Tire and Rim (to include jack) COMPLY
WHEELS: Steel, Manufacturers standard/With Hub Caps COMPLY

FRAME: Suitable for GVW COMPLY

ENGINE: Diesel 6.7L, Compatible with B5 biodiesel COMPLY
Is diesel exhaust fluid required to be used? YES

ENGINE BLOCK HEATER COMPLY
ENGINE IDLE SHUTDOWN COMPLY

OPERATOR COMMANDED REGENERATION COMPLY

**BIDDER PROPOSES
TO FURNISH**

TRANSMISSION: Automatic, Six Speed with Overdrive COMPLY
AUXILIARY TRANSMISSION COOLER: Manufacturer's Standard COMPLY
SKID PLATE PACKAGE (Fuel Tank and Transfer Case) COMPLY

TRANSFER CASE: 4x4 Transfer Case - 2 speed - manual COMPLY
HUBS: Manual Locking COMPLY

BATTERIES: 2 @ Maintenance Free, 12V, 730CCA minimum COMPLY

ALTERNATOR: 175 Amp minimum (UPGRADED TO EXTRA HEAVY DUTY ALTERNATOR 200 AMP) COMPLY

COOLING SYSTEM: Heavy Duty - Highest Cooling package available COMPLY
COOLANT RECOVERY SYSTEM COMPLY
ANTI-FREEZE PROTECTION: To -34 degrees F. COMPLY

MIRRORS, Exterior: Manually Telescoping, Trailer Tow, with manual glass, below eyeline COMPLY

TOW PACKAGE: to include 7/4 pin combination connector, Integrated Trailer Brake Controller, (for electric-actuated drum brakes) wiring, "Reese" type receiver/ tow hitch, Class IV COMPLY

MANUFACTURER'S SNOW PLOW PREP PACKAGE COMPLY

BIDDER TO COMPLETE: GCWR of vehicle bid 23,500 #

BRAKES: Power, 4-wheel Anti-Lock Braking System COMPLY
INTEGRAL POWER STEERING COMPLY

WIPERS: Two speed Electric, with intermittent feature. Electric windshield washers COMPLY

RADIO: AM-FM Stereo with digital clock and 2-speakers COMPLY

GAUGES: VOM/Amp, Oil Pressure, Coolant Temperature, Tachometer, Speedometer/Odometer, Fuel gauge, Transmission Oil Temperature COMPLY

BUMPERS: Front: Manufacturer's Standard Rear: Step Bumper COMPLY
TOW HOOKS: Frame mounted, Front COMPLY

LIGHTING: STANDARD (FMVSS #108 compliant) to include p/u box light and high mount brake light COMPLY

**BIDDER PROPOSES
TO FURNISH**

DOME LIGHT: LH/RH Door activated	<u>COMPLY</u>
POWER POINT: Auxiliary - 12 volt	<u>COMPLY</u>
UPFITTER SWITCHES - (4) Located on instrument panel	<u>COMPLY</u>
KEYS: (4) Four complete sets	<u>COMPLY</u>
EXTERIOR PAINT: School Bus Yellow	<u>COMPLY</u>
INTERIOR COLOR: Charcoal / Gray or equiv.	<u>COMPLY</u>
SEATS: Heavy Duty Split Bench Seat, (40/20/40) cloth, with safety seat belts for (3) three persons. Front passenger side assist/grab handle.	<u>COMPLY</u>
TINTED WINDOWS	<u>COMPLY</u>
POWER WINDOWS AND DOOR LOCKS	<u>COMPLY</u>
CRUISE CONTROL	<u>COMPLY</u>
AIR CONDITIONING - Manual	<u>COMPLY</u>
AIR BAGS: Manufacturer's standard, Driver and Passenger requested.	<u>COMPLY</u>
SUNVISOR: Driver and Passenger	<u>COMPLY</u>
FLOOR COVERING: Full, Black Vinyl	<u>COMPLY</u>
FUEL TANK - Single - Manufacturer's standard	<u>COMPLY</u>
BOX LINER: "Rhino" spray in box liner	<u>COMPLY</u>
RUSTPROOFING: "Ziebart" brand	<u>COMPLY</u>
SERVICE AND PARTS MANUALS: Paper or CD's	<u>COMPLY</u>

Bidder - Please complete and return

BID PAGE

**Pickup Truck - Current Model Year - 2012
Four Wheel Drive - Regular Cab - Min. 10,000 # GVW**

Price quoted shall include title fee, any documentation fee, and all transportation (delivery) charges fully prepaid to the City Garage, 625 Woodmere Ave. Traverse City, MI 49686

YEAR, MAKE AND MODEL OF VEHICLE BID: 2012 FORD F350

COST OF VEHICLE: \$30,905.00 (ea)

Note: Successful bidder is requested to submit, to the City of Traverse City, a copy of their order confirmation to the manufacturer. If there are any errors in order they may be addressed at that time.

EXPECTED DELIVERY DATE:

68 WEEKS
(Length of time after receipt of purchase order)

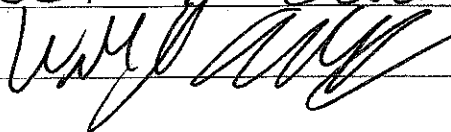
COMPANY: SIGNATURE FORD-LINCOLN

ADDRESS: 1960 E. MAIN ST. OWOSSO, MI 48867

PHONE: 888-923-5338 EXT 229

BID SUBMITTED BY: WILLIAM J. CAMPBELL JR

TITLE: FLEET & GOVERNMENT SALES MANAGER

SIGNATURE:  DATE: 10-21-2011

Bidder - Please complete and return

BID SUMMARY

**TITLE: PICK UP TRUCK – FOUR WHEEL DRIVE –
REGULAR CAB – MINIMUM 10,000# GVW**

DUE DATE: Wednesday, November 2, 2011 at 2 PM

Having carefully examined the specifications and any other applicable information, the bidder proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Bidder submits this bid and agrees that the bid may not be withdrawn for a period of thirty (30) days from the actual date of the opening of the bid.

Bidder understands and agrees, if selected as the successful bidder, to accept a Purchase Order/Service Order from the City and to provide proof of any required insurance.

Bidder submits this bid and agrees to meet or exceed all the City of Traverse City's requirements and specifications unless otherwise indicated in writing and attached hereto.

Bid forms are to be completed, including bid sheet, and submitted. Items not meeting specifications must be noted in the "comply" column and bidder shall fully describe every variance, exception, and/or deviation. Additional sheets may be used and submitted with bid.

Bidder is also required to submit, with the bid, the latest printed manufacturer's specifications and advertising literature on the equipment (including components) to be provided. Completed unit MUST be equipped in compliance with all applicable ANSI, OSHA, State and Federal Motor Vehicle Safety standards and regulations in effect at time of manufacture.

Bidder understands that the City reserves the right to accept any or all bids in whole or in part and to waive irregularities in any bid in the best interest of the City of Traverse City. The bid will be evaluated and awarded on the basis of the best value to the city. Criteria used will include, but not be limited to, vendor/contractor's ability, qualifications, experience, type and amount of equipment, purchase price, maintenance cost(s), insurance, license, license and permits and overall capability meeting the needs of the City of Traverse City. The City is sales tax exempt – Government.

The bidder certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Pre-delivery inspection: Successful bidder shall make a complete inspection of vehicle (and all equipment) to insure it meets specifications and perform any pre-delivery service(s) required before the vehicle is delivered. Acceptance shall be subject to complete inspection and approval of the City.

Term: Net Cash. Payment will be made as soon as possible after delivery/acceptance of vehicle/equipment. Price quoted shall include any title fee and all delivery costs to the City Garage, 125 Woodmere Ave., Traverse City, MI 49686.

Bidder certifies that as of the date of this bid, Bidder's company or Bidder is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Please direct all questions to: Scott Meter, Superintendent,
Department of Motor Vehicle Equipment, City of Traverse City, at 231-
927-4025 ext. 211.

Submitted by:


Signature _____
Company Name SIGNATURE FORD LINCOLN

William J. Campbell Jr / Fleetwor 1960 E. MAIN ST
Name (Last, First, Initial) _____ Company Address _____

888-923-5338 ext 229 / 517-625-5832 OWOSSO, MI 48867
Phone _____ Fax _____ City, _____ State, _____ Zip _____

CORPORATION
Sole proprietorship/partnership/corporation

MICHIGAN
If corporation, state of corporation

Macomb Co. T.10A
2012 F-350 SRW Models
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

Powertrain/Functional

- Alternator, Heavy Duty – 155-amps
- Battery, Diesel engine, 750 CCA, 78-AH, dual
- Battery, Gas engine, 650 CCA, 72-AH
- Brakes – 4-Wheel Anti-lock Braking System
- Engine– 6.2L 2-Valve SOHC EFI modular V8 gas (Flex Fuel)
- Fuel Tank, 35 Gallon (Gas Engine)
- Fuel Tank, 26 Gallon (Diesel Engine) – 137", – 142" & 156" Wheelbase
- Fuel Tank, 37.5 Gallon (Diesel Engine) – 158" & 172" Wheelbase
- Rear axle – Non-Limited Slip
- Stationary Elevated Idle Control
- Stabilizer bar – front
- Stationary Elevated Idle Control (SEIC)
- Steering – power
- Steering damper
- Tire Pressure Monitoring System (TPMS)
- Trailer Tow Package – 7-wire harness w/relays & 7/4-pin connector
- Transmission – 6-speed SelectShift™ Automatic O/D

Exterior

- "3-Blink" lane change signal
- Bumpers – front & rear, black painted
- Fender vents – front
- Front License Plate Bracket
- Glass – solar tinted
- Grille – Black painted
- Handles – door & tailgate, black
- Headlamps – dual beam jewel effect
- Jack– 2-Ton mechanical
- Mirrors – Manual Telescoping Trailer Tow Mirrors w/Manual Glass
- Moldings, tailgate and box rail
- Pickup box – partitionable & stackable
- Spare tire, wheel, lock & frame-mounted carrier
- Stop light – high-mounted
- Tailgate – removable w/key lock, black handle and TailGate Assist™
- Tie-down hooks – pickup box (four w/6 ¾' box; six w/8' box)
- Tires–LT245/75Rx17E BSW A/S (5)
- Wheels– 17" Argent painted steel w/painted hub covers/center ornaments
- Underhood service light

- Window – rear, fixed

Interior

- Air conditioning – manual
- Audio – AM/FM stereo/digital clock & 2-speakers
- Coat hooks – LH/RH color coordinated
- Dash-top tray
- Dome Lamp – LH/RH door activated I/P switch operated w/delay
- Door trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Headliner – color coordinated cloth
- Instrument panel – color coordinated w/glove box, 4 air registers w/positive shutoff, power point, storage bin & trash bag hook
- Instrumentation – Multifunction switch message center with ice blue lighting (three button message control on steering wheel)
- Map lights – dual (front and rear w/Crew Cab)
- Mirror – rearview 11.5" day/night
- Overhead console with dual storage bins and map lights (Super Cab and Crew Cab)
- Power point – auxiliary (2)
- Scuff plates – color coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver side), front center seat includes integrated restraint
- Steering wheel – Black vinyl, with telescoping and raking steering column
- Sunvisors – color coordinated vinyl, single driver w/pocket, single passenger w/mirror insert
- Windshield wipers – interval control

Safety/Security

- Air bags – Driver and Passenger frontal and side air bag/curtain
- Air bag deactivation switch – passenger side (not incl. w/Crew Cab)
- Belt-Minder®
- MyKey®
- Safety belts – color coordinated w/height adjustment D-ring
- SecuriLock® Anti-Theft Ignition
- SOS Post Crash Alert System
- AdvanceTrac® with Roll Stability Control®
- Trailer Sway Control and Hill Assist Control

10000# GVWR Regular Cab 8 Ft. Box, 137"WB, 10400# GVWR

Base Price 4x2 (F3A/610a)

\$18,370.00

Base Price 4x4 (F3B/610a)

\$20,958.00

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 142"WB, 10500# GVWR

- Base Price 4x2 (X3A/610a) **\$20,506.00**
- Base Price 4x4 (X3B/610a) **\$23,094.00**

10200# GVWR SuperCab 8 Ft. Box, 158"WB, 10700# GVWR

- Base Price 4x2 (X3A/610a) **\$20,671.00**
- Base Price 4x4 (X3B/610a) **\$23,259.00**

10,200# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 156" WB, 10,600# GVWR

- Base Price 4x2 (W3A/610a) **\$21,476.00**
- Base Price 4x4 (W3B/610a) **\$24,064.00**

10,500# GVWR Crew Cab 8 Ft. Box, 172" WB, 10,800# GVWR

- Base Price 4x2 (W3A/610a) **\$21,830.00**
- Base Price 4x4 (W3B/610a) **\$24,238.00**

Available Standard Options

	<u>Option</u>	<u>Reg.&Super/Crewcab</u>
<input checked="" type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.	99T/44W 6,503.00
<input checked="" type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 90.00/266.00
<input type="checkbox"/>	Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS 297.00
<input type="checkbox"/>	Seats, Cloth 40/Mini-Console/40	2S 430.00/515.00
<input checked="" type="checkbox"/>	Tires, LT245/75Rx17E All-Terrain (5)	TBM 110.00
<input type="checkbox"/>	Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW)	TCD 385.00
<input type="checkbox"/>	17" Aluminum Wheels	64W 600.00
<input type="checkbox"/>	Tires, LT275/65Rx18E BSW A/S (5)	TCH/64F 385.00
<input type="checkbox"/>	Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY	TDX/64F 465.00
<input checked="" type="checkbox"/>	Engine Idle Shutdown (avail. w/6.7L diesel Only)	63T 210.00
<input checked="" type="checkbox"/>	Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R 250.00
<input checked="" type="checkbox"/>	Power Locks, Windows, Mirrors, (Manual Telescoping w/Power Heated Glass, Inter. Clearance Lamps/turn signals, and Remote Keyless Entry)	90L/54K 758.00/933.00cc
<input type="checkbox"/>	Dual Alternators, Diesel only (total of 320 amps)	67A 325.00
<input checked="" type="checkbox"/>	Extra Heavy Duty Alternator Diesel only 200 amp. (req. w/41A Rapid-Heat Supplemental Heater, Not Avail with Dual Alternators or snow plow package)	67D 70.00
<input type="checkbox"/>	Electric Shift on the fly (4x4 only)	213 160.00
<input type="checkbox"/>	Keys Extra for SecuriLock Anti-Theft Ignition	Sig 50.00 EA
<input checked="" type="checkbox"/>	Trailer Brake Controller (Verified to be compatible w/electric-actuated drum brakes only:Deletes Trailer tow Pkg. w/66D Pickup Box Delete)	52B 200.00
<input type="checkbox"/>	5th Wheel/Gooseneck Hitch Prep Package (One Frame under-bed cross member, Five pickup bed attachment points with plugs, & One integrated 7-pin connector on driver's side pick-up bed wall. 8' Box only)	53W 311.00
<input type="checkbox"/>	Transmission Power Take-Off Provision, Diesel Only	62R 235.00
<input type="checkbox"/>	Cab Steps Molded Black	18B 275.00/315.00
<input type="checkbox"/>	Window, Rear Sliding w/Privacy Glass(Deep Tint)	433 107.00
<input type="checkbox"/>	Reverse Vehicle Aid Sensor	76R 210.00
<input type="checkbox"/>	Rear View Camera (NA w/Pickup Box Delete)	76V 395.00
<input type="checkbox"/>	Roof Clearance Lights	592 50.00

<input type="checkbox"/>	Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G	320.00
<input type="checkbox"/>	AM/FM w/Single CD/MP3 Player/Clock w/4 speakers	585	235.00
<input checked="" type="checkbox"/>	Speed Control	525	205.00
<input checked="" type="checkbox"/>	Upfitter Switches (4) located on I/P	66S	105.00
<input type="checkbox"/>	Rapid-Heat Supplemental Cab Heater, Req. Diesel and 67D or 67A Alternators	41A	210.00
<input type="checkbox"/>	10,000 GVWR Package	68D	100.00
<input type="checkbox"/>	4x4 Off-Road Pkg (Incl.Skid Plates, E-Locking Axle & AT Tires)	17X/X3E/TC	947.00
<input checked="" type="checkbox"/>	Camper Package (REAL STABILIZER BAR)	471	135.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A with 473)	67H	105.00
<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A with 67H)	473	75.00
<input type="checkbox"/>	XL Decor Group (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments)	17F	193.00
<input type="checkbox"/>	XL Value Pkg (Chrome front and rear step bumper, AM/FM Stereo/Single CD w/4 Speakers, Bright chrome hub covers and center ornaments, & Cruise Control)	96V	505.00
<input type="checkbox"/>	XL Value Pkg with SYNC System (All of the above listed & SYNC Entertainment & Bluetooth Technology System)	96V/91M/62D	895.00
<input type="checkbox"/>	Crew Chief(Telematics) by Microlise	87T	800.00
<input type="checkbox"/>	Cable Lock by Master Lock™ (Factory Invoiced Accessory; Replaces Cargo Tie Down Hooks; NA w/ 66D Pickup Box Delete)	87C	100.00
<input type="checkbox"/>	Pickup Box Delete(8' box only, NA 76V Rear View Camera)	66D	(465.00)
<input type="checkbox"/>	DELETE Air Conditioning-Credit	572	(540.00)
<input type="checkbox"/>	Heavy Service Package for Pickup Box Delete Only	63R	110.00
<input type="checkbox"/>	Spare Tire & Rim (for Box delete only)	512	245.00
<input checked="" type="checkbox"/>	Axle, Electronic Locking 3.55 RATIO	X3J	324.00
<input type="checkbox"/>	Daytime running Lights	942	40.00
<input checked="" type="checkbox"/>	Skid Plate Package	41P	83.00
<input checked="" type="checkbox"/>	Tough Bed(Spray-in-bedliner)	85S	430.00
<input type="checkbox"/>	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	115.00
<input type="checkbox"/>	Powercode Remote Start System(Req. Power Equip. Grp.)	76S	170.00
<input type="checkbox"/>	Bug Shield	61B	108.00
<input type="checkbox"/>	Splash Guards/Mud Flaps	61S	108.00
<input type="checkbox"/>	Exterior Back up Alarm	76C	114.00

EXTRA KEYS (2)

PARTS \$50.00

Colors for F-350

Exterior Colors	Interior Steel (Grey)	
Sterling Grey Metallic	[UJ]	[]
Vermillion Red	[F1]	[]
Dark Blue Pearl Metallic	[DX]	[]
Forest Green Metallic	[GG]	[]
Ingot Silver Metallic	[UX]	[]
Black	[UA]	[]
Oxford White	[Z1]	[]
Pale Adobe Metallic	[LQ]	[]
School Bus Yellow	(84S53)	<input checked="" type="checkbox"/>
SPECIAL PAINT		
Omaha Orange Add \$380.00	[W5684E]	[]

TOTAL
\$30,905.00 (ea)

- COMPLETE RUST PROOFING = \$199.00 (ZEIBART)**
- SERVICE MANUALS CD ROM = \$150.00**

**SPECIFICATION: Pickup Truck - Current Model Year - 2012
Four Wheel Drive - Regular Cab - Min. 10,000 # GVW**

Ford F350, Dodge 3500, or equiv.

**BIDDER PROPOSES
TO FURNISH**

MAKE & MODEL OF VEHICLE BID: Ford F350 XL - REG. CAB
 GVW OF VEHICLE BID: 19,000 #
 PAYLOAD OF VEHICLE BID: 6610 #

REGULAR CAB, Four wheel drive, Single rear wheel yes

PICKUP BOX: 8 ft. Fleetside yes

WHEELBASE: approx. 137" to 144" specify 137"
 PAYLOAD: approx. 4,100# specify 4190

FRONT AXLE: Monobeam Axle, Capacity-approx. 6,000 lbs. yes

REAR AXLE: Rated Capacity-approx. 6,830 lbs. /
 RATIO: 3.42 to 4.10 (specify ratio offered) 3.55 /
 LIMITED SLIP or locking 3.55 /

HEAVY DUTY SUSPENSION: (Combined capacity at ground)
 FRONT: Approx. 6,000 lbs. specify 4800 /
 REAR: Approx. 7,280 lbs. specify 6100 /

POWER STEERING yes
 SHOCKS: Heavy Duty - Front and Rear /
 STABILIZER BAR: Front and Rear /

TIRES: LT245/75R-17E, All Terrain (traction type Mud & Snow Radials) yes
 SPARE: Full size spare Tire and Rim (to include jack) /
 WHEELS: Steel, Manufacturers standard/With Hub Caps /

FRAME: Suitable for GVW yes

ENGINE: Diesel 6.7L, Compatible with B5 biodiesel 6.7
 Is diesel exhaust fluid required to be used? yes

ENGINE BLOCK HEATER yes
 ENGINE IDLE SHUTDOWN /

OPERATOR COMMANDED REGENERATION /

**BIDDER PROPOSES
TO FURNISH**

TRANSMISSION: Automatic, Six Speed with Overdrive yes
AUXILIARY TRANSMISSION COOLER: Manufacturer's Standard /
SKID PLATE PACKAGE (Fuel Tank and Transfer Case) /

TRANSFER CASE: 4x4 Transfer Case - 2 speed - manual /
HUBS: Manual Locking /

BATTERIES: 2 @ Maintenance Free, 12V, 730CCA minimum yes

ALTERNATOR: 175 Amp minimum /

COOLING SYSTEM: Heavy Duty - Highest Cooling package available yes
COOLANT RECOVERY SYSTEM /
ANTI-FREEZE PROTECTION: To -34 degrees F. /

MIRRORS, Exterior: Manually Telescoping, Trailer Tow, yes
with manual glass, below eyeline

TOW PACKAGE: to include 7/4 pin combination connector, yes
Integrated Trailer Brake Controller, (for electric-actuated drum
brakes) wiring, "Reese" type receiver/ tow hitch, Class IV

MANUFACTURER'S SNOW PLOW PREP PACKAGE yes

BIDDER TO COMPLETE: GCWR of vehicle bid 23,500 #

BRAKES: Power, 4-wheel Anti-Lock Braking System /
INTEGRAL POWER STEERING /

WIPERS: Two speed Electric, with intermittent feature. /
Electric windshield washers

RADIO: AM-FM Stereo with digital clock and 2-speakers /

GAUGES: Volt/Amp, Oil Pressure, Coolant Temperature, Tachometer, /
Speedometer/Odometer, Fuel gauge, Transmission Oil Temperature

BUMPERS: Front: Manufacturer's Standard /
Rear: Step Bumper

TOW HOOKS: Frame mounted, Front yes

LIGHTING: STANDARD (FMVSS #108 compliant) to include /
p/u box cargo light and high mount brake light

**BIDDER PROPOSES
TO FURNISH**

DOME LIGHT: LH/RH Door activated yes
 POWER POINT: Auxiliary - 12 volt /
 UPFITTER SWITCHES - (4) Located on instrument panel /
 KEYS: (4) Four complete sets /

EXTERIOR PAINT: School Bus Yellow yes
 INTERIOR COLOR: Charcoal / Gray or equiv. /

SEATS: Heavy Duty Split Bench Seat, (40/20/40) cloth, with
 safety seat belts for (3) three persons. Front passenger side assist/grab handle. /

TINTED WINDOWS /

POWER WINDOWS AND DOOR LOCKS yes

CRUISE CONTROL /

AIR CONDITIONING - Manual /

AIR BAGS: Manufacturer's standard, Driver and Passenger requested. /

SUNVISORS: Driver and Passenger /

FLOOR COVERING: Full, Black Vinyl /

FUEL TANK - Single - Manufacturer's standard 26.0 /

BOX LINER: "Rhino" spray in box liner /

RUSTPROOFING: "Ziebart" brand /

SERVICE AND PARTS MANUALS: Paper or CD's * service

ONLY -

Bidder - Please complete and return

BID PAGE

**Pickup Truck - Current Model Year - 2012
Four Wheel Drive - Regular Cab - Min. 10,000 # GVW**

Price quoted shall include title fee, any documentation fee, and all transportation (delivery) charges fully prepaid to the City Garage, 625 Woodmere Ave. Traverse City, MI 49686

YEAR, MAKE AND MODEL OF VEHICLE BID: 2012 Ford F350 XL

COST OF VEHICLE: \$ 31,170.00

Note: Successful bidder is requested to submit, to the City of Traverse City, a copy of their order confirmation to the manufacturer. If there are any errors in order they may be addressed at that time.

EXPECTED DELIVERY DATE:

90-120 DA.

Length of time after receipt of purchase order)

COMPANY: Ferdinandus Auto Group

ADDRESS: 4527 Box 98, Cheboygan, MI 49721

PHONE: 231-627-5673

BID SUBMITTED BY: Lee Graham

TITLE: Fleet Dir.

SIGNATURE: Lee Graham DATE: 10/28/11

Bidder - Please complete and return

BID SUMMARY

**TITLE: PICK UP TRUCK – FOUR WHEEL DRIVE –
REGULAR CAB – MINIMUM 10,000# GVW**

DUE DATE: Wednesday, November 2, 2011 at 2 PM

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Bidder is also required to submit, with the bid, the latest printed manufacturer's specifications and advertising literature on the equipment (including components) to be provided. Completed unit MUST be equipped in compliance with all applicable ANSI, OSHA, State and Federal Motor Vehicle Safety standards and regulations in effect at time of manufacture.

Bidder understands that the City reserves the right to accept any or all bids in whole or in part and to waive irregularities in any bid in the best interest of the City of Traverse City. The bids will be evaluated and awarded on the basis of the best value to the city. Criteria used will include, but not be limited to, vendor/contractor's ability, qualifications, experience, type and amount of equipment, purchase price, maintenance cost(s), insurance, resale, license and permits and overall capability meeting the needs of the City of Traverse City. The City is sales tax exempt – Government.

The Bidder certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Pre-delivery Inspection: Successful bidder shall make a complete inspection of vehicle (and/or equipment) to insure it meets specifications and perform any pre-delivery service(s) required before the vehicle is delivered. Acceptance shall be subject to complete inspection and approval of the City.

Terms: Net Cash. Payment will be made as soon as possible after delivery/acceptance of vehicle/equipment. Price quoted shall include any title fee and all delivery costs to the City Garage, 625 Woodmere Ave., Traverse City, MI 49686.

Bidder certifies that as of the date of this bid, Bidder's company or Bidder is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

**Please direct ALL questions to: Scott Meter, Superintendent,
Division of Motor Equipment, City of Traverse City, at 231-
922-4902, ext. 111.**

Submitted by:

JW Graham

Signature

FERNELIUS AUTO GRP.

Company Name

Lee Graham - Fleet Dir.

Name and Title (Print)

4827 Boy 98

Company Address

231-627-5673 / 231-627 3651

Phone

Fax

Cheboygan MI 49727

City,

State,

Zip

Sole proprietorship/partnership/corporation

Mich.

If corporation, state of corporation

FERNELIUS AUTO GROUP

11283 N. Straits Highway, Cheboygan, MI 49721

231-627-5673 Toll Free 888-337-354 Fax 231-627-3651 lee@fernelli.com

BID/QUOTE

Date: October 28, 2011

Account: City of Traverse City

Address: 400 Boardman Ave.

Traverse City MI, 49684

Contact Person: Scott Meteer

Phone Number: (231) 922-4902 EXT 111

Fleet Account Number: QE424

1 – 2012 F-350 4X4 REGULAR CAB SINGLE REAR

137" WHEEL BASE

SCHOOL BUS YELLOW WITH CLOTH 40/20/40 SPLIT BENCH w6.7l diesel engine

W 6 sp. Auto Trans.

Option #	Description	
TBM	LT 245 BSW AT 17 TIRES	\$105.00
X3J	3.55 ELOCK DIFF.	\$325.00
90L	POWER EQIP. GRP	\$745.00
41P	SKID PLATES	\$85.00
473	SNO PLOW PREP PKG	\$75.00
52B	BRAKE CONTROLLER	\$195.00
	PARTS MANUAL	\$175.00
	2 EXTRA PROGRAMMED KEYS	\$360.00
525	CRUISE CONTROL	\$200.00
63T	ENG. IDLE S.DOWN	\$210.00
66S	UPFITTER SWITCHES	105.00
98R	MANUAL REGEN.	\$210.00
	2 ADD. PROGRAMMED KEYS	\$380.00
	ZIEBART \$390./RHINO BED\$450.	\$840.00

Total of Options:	
Doc. Fee:	\$190.00
Sales Tax:	N/A
Lic./Reg.:	
Delivery:	\$50.00
TOTAL COST:	\$31,170.00

COMMENTS: SPECIAL PAINT COULD CAUSE DELAYS

-WARRANTY: 3 YEAR 36,000 MILES BASIC LIMITED WARRANTY
5 YEAR 60,000 MILES POWER TRAIN WARRANTY

Vehicle Quoted by: LEE GRAHAM